

Technology
Ireland
Software

Skillnet

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DUBLIN
OLLSCOIL TEICNEOLAÍOCHTA
BHAILE ÁTHA CLIATH
TECHNOLOGICAL
UNIVERSITY DUBLIN



Postgraduate Diploma and MSc in Product Management

Our multi award-winning qualifications provide certification for product managers while contributing to business performance in a real-time, practical way.

Drive your career with a professional product management qualification

Delivery

The Postgraduate Diploma is part-time over 12 months. Modules are delivered on two consecutive days per month from October through September. Participants finish with a company based capstone project to bring real impact to their organisation.

Participants can then progress to an MSc which constitutes a continuation of the Postgraduate Diploma in Product Management. It consists of three core modules and a thesis.

"The lecturers include some of the world's leading authorities in product management.

Now I have the knowledge and the frameworks to back up whatever approach I am recommending, whereas before I might have just gone with gut instinct."

Aidan Kenny
Lead Product Owner
Smartbox Group

smartbox

"The application of programme learning to live challenges in the workplace delivered immediate benefits for me and my employer.

Among the many concepts that I was introduced to, business modelling and portfolio mapping were applied with great results."

Mark Hill
Vice President
Product Management and Design
Kitman Labs

KITMAN LABS

Postgraduate Diploma modu

The Postgraduate Diploma in Product Management spans nine foundational competencies.

60 credits

on the National Framework of Qualifications

Strategy and Business Models

- Develop product strategies to meet your growth challenges.
- Identify opportunities to create differentiable value, and drive business model innovation.

Innovation and Technology Management

- Understand technology cycles and identify market discontinuities.
- Learn how to align your business strategy with product strategy.
- Drive value creation through roadmapping.

Customer and Market Analysis

- Master context-driven research, including how to scope, plan and execute market research.
- Learn to build evidence-based market profiles and product propositions.

Business Case and Pricing

- Master the fundamentals of pricing.
- Build evidence-based business cases.

Product Management System and Process

- Accelerate product commercialisation.
- Discover emerging practices in product design and delivery.
- Analyse opportunities and risks in the context of your portfolio.

Applied Design Thinking

- Employ design thinking methods to match market needs with technological feasibility and business viability.
- Accelerate problem-solving and discovery using structured, repeatable protocols.

Strategic Customer Management

- Design routes to market.
- Develop frameworks to select, manage and motivate sales channels.

Leadership and Personal Development

- Understand personality traits and their impact.
- Explore leadership strategies.

Strategic Negotiation and Communication

- Strengthen your leadership, negotiation and communication style.
- Enhance your ability to influence stakeholders and obtain buy-in from others.

Applied in-company project

Participants craft a major, company-based project to address significant business challenges.

The project incorporates frameworks for analysis and the implementation of recommendations.

Project options include:

- Strategic Product Market Plan
- Innovation Audit
- Product Lifecycle Review

Participants should plan for ten hours of self-directed learning per week.

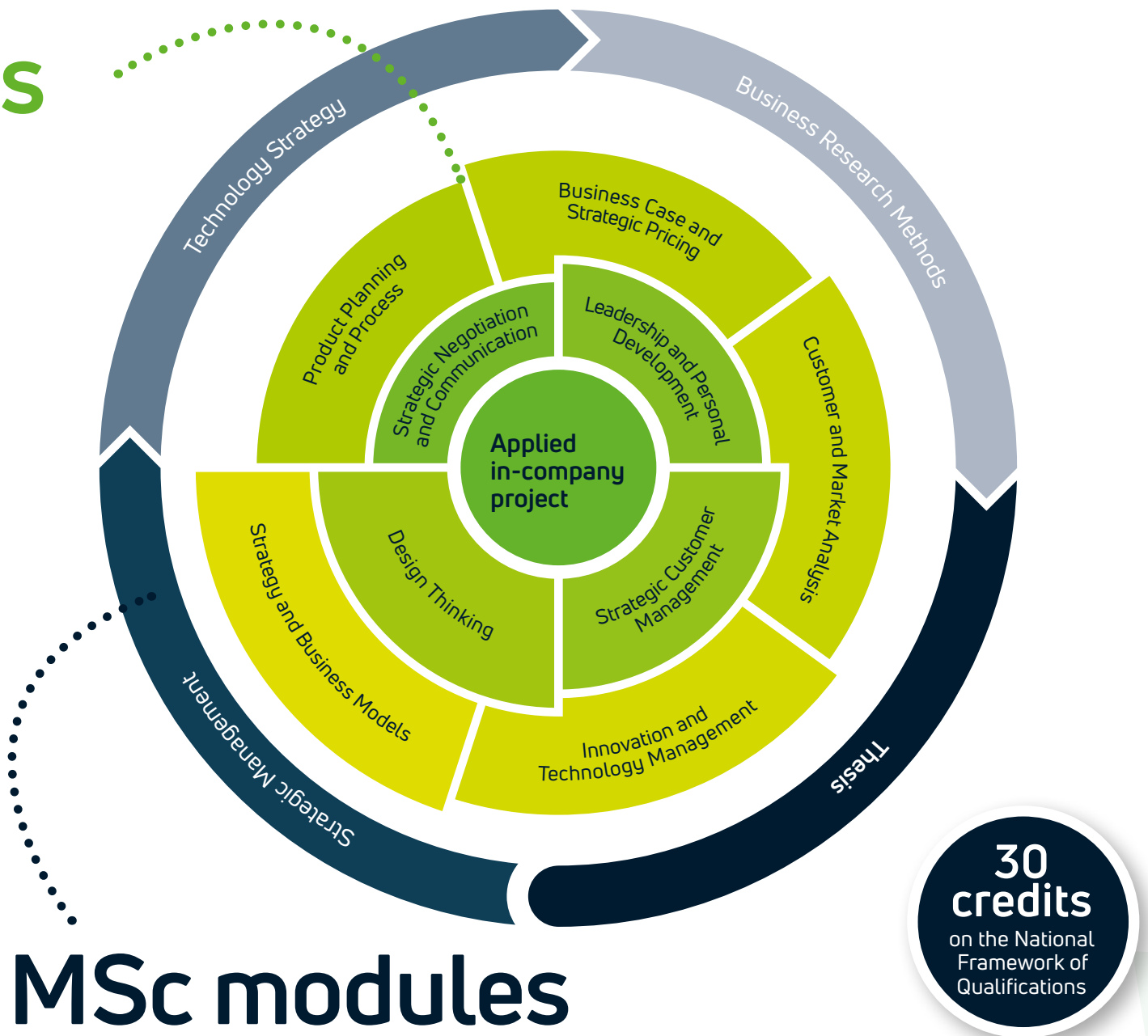
Successful candidates have the option to progress to an MSc over the following year.

“Completing the Masters in Product Management was a turning point in the development of my critical thinking and strategic management skills.”

Macdara Butler
Product Manager
OpenJaw Technologies



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MSc modules

The additional modules towards an MSc develop strategic competence and advanced analytical rigour.

International Strategic Management

- Advance your understanding of global strategy development and implementation.
- Evaluate strategic choices in the multi-national and small business contexts.

Strategic Management of Technology

- Learn about decisions and processes that help to generate, develop and deliver technology in line with company strategy and growth objectives.
- Review company-level best and next practice.

Business Research Methods

- Develop approaches for systematic enquiry and analytical rigour in product management.
- Reinforce your ability to test and generate theory through empirical research.
- Enhance problem-solving and decision-making skills.

Thesis

The thesis offers the opportunity to consolidate programme learning. Leveraging the company context, it delivers impact through targeted engagement with product management theory and practice.

Coursework and learning philosophy

The award-winning partnership with the software technology sector has enabled the development of a curriculum which combines application to practice and learning from theory.

The sharing of experiences and challenges with fellow participants from a diverse range of companies keeps the process dynamic and engaging.

Company-based assignments are embedded in coursework at both diploma and masters level. The programme adopts an action-learning approach, so students work on the business while working in the business.

To deliver this one-of-a-kind learning experience, DIT brings together a unique international faculty of renowned scholars, thought leaders, best-selling authors and leading-edge practitioners.

“The programme gave me the skills to effectively balance product management effort between discovery, design and delivery, as well as influencing my colleagues to achieve the right outcomes in an inclusive and collaborative way.”

Aoife McGivern
Manager, Product Management
Workday



Your learning partners

This programme is delivered by the College of Business at Dublin Institute of Technology in partnership with Technology Ireland Software Skillnet.

Dublin Institute of Technology

Dublin Institute of Technology (DIT) combines academic excellence with professional, career-oriented learning and research. The DIT College of Business is a leading provider of executive education with a distinctive approach to learning and teaching.

Technology Ireland Software Skillnet

Technology Ireland Software Skillnet is the National Training Network for companies in the Software Technology Sector. It provides support for firms with software and technology functions to enhance and skills and boost competitiveness.
www.softwareskillnet.ie

Technology Ireland

Technology Ireland is an Association within Ibec, which represents the Digital and Software Technology Sector. Technology Ireland is the largest business organisation representing Ireland's tech sector.

Who is this programme for?

The programme is well suited to:

- **Practising product managers** who have a number of years' experience and wish to enhance their competencies and their career prospects.
- **Aspiring product managers** who are working as business analysts or solutions consultants, or in product delivery and support functions.
- **Senior executives** in companies seeking to establish and develop a structured product management function.
- **Product owners** and those from engineering or design backgrounds who are transitioning to product management.
- **Business architects** and those responsible for translating long-term strategic roadmaps into deliverables.
- **Entrepreneurs and Founders** who want to leverage product management practice in building their business.

Fees and Registration:

Postgraduate Diploma (Year 1)

Fee: €6,600

Grant-aided fee through Technology Ireland

Software Skillnet: €4,950

Master of Science in Product Management (year 2)

Fee: €4,000

Grant-aided fee through Technology Ireland

Software Skillnet: €3,000

Grant-aided fees are available to companies through the Software Skillnet.

Participants must have a Level 8 Honours Degree in a cognate discipline with a minimum of a 2:2. Candidates with significant work experience but without the requisite qualifications may be considered under a Recognition of Prior Learning process.

Key facts about the programmes



Further details and applications at www.softwareskillnet.ie

Alternatively, telephone us on 0818 919 820 or email info@softwareskillnet.ie

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An Roinn Oideachais
agus Scileanna
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Education and Skills

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